



Redefine | Energize Promotion for North America Only

VALID TILL DECEMBER 01, 2016

*** Canadian \$150 off for a purchase of 84-series given to the end user

*** Canadian \$120.00 off for a purchase of PIVOTs given to the end user

***** Based on the exchange rate on the day the opportunity registration is requested by the Reseller**

This document describes how the Redefine | Energize Promotion 2016 works between Tel-e Technologies and the End User through the authorized Reseller

Tel-e Technologies will, on behalf of the authorized reseller, register with Spectralink all opportunities submitted once the authorized reseller provides complete information of the end user; i.e. business name, mailing address, contact information (main telephone, fax, and e-mail address of the main contact)

- Once an opportunity is registered by Tel-e Technologies on behalf of the authorized reseller, Spectralink reviews, approves the opportunity, and forwards valid opportunities to Tel-e Technologies.
- Tel-e Technologies will keep a log of opportunities registered.
- Please send any questions and/or inquiries to sales@tel-e-technologies.com or contact Mr. Boris Liberman, Business Development Manager, DID (416) 631-1314



Redefine the Mobile Voice
Elevate the Customer Experience
Future-proof Investments
Energize Your Business

For North America ONLY
TRADE-IN PROGRAM

Redefine today's Mobile Voice with unmatched voice quality over Wi-Fi networks

The latest generation of Spectralink smartphones provide seamless communication between your employees and your customers. Enjoy crystal-clear voice quality and swift, secure data access – even in the toughest workplace environments.

Elevate the customer experience with Spectralink's Latest enterprise solutions

You'll get our renowned voice quality and the ability to integrate to applications that support your business. The result? Increased employee productivity and customer satisfaction.

Future-proof your investments via a Future-proof your personalized upgrade path

We'll give you
** Cdn\$150.00 off each Spectralink 84-Series handset you purchase, and
** Cdn\$120.00 off our newest PIVOT devices - keeping you up to date with the latest features and S/W apps

Energize your business by meeting customer needs faster and more efficiently

Eliminate communication gaps which can lead to unplanned downtime. Spectralink enterprise smartphones help you deliver a consistent, positive customer experience which can boost your bottom line.

**** Based on the exchange rate on the day the opportunity registration is requested by the Reseller**

Terms and Conditions

Return any outdated in-building wireless communications handset. Offer applies to Spectralink and non-Spectralink handsets.

Energize with:	Reward:
SPECTRALINK 84-SERIES HANDSETS * (MODELS 8440, 8441, 8451 AND 8452)	Cdn\$150.00 DISCOUNT
PIVOT * (MODELS 8742, 8744, 8753)	Cdn\$120.00 DISCOUNT

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Spectralink will make available the discounts set forth above in exchange for the return of your eligible equipment (eligible equipment listed above). May not be combined with any other discounts or promotional offerings. Program expires on December 1, 2016.

Spectralink will not accept any Spectralink equipment that has been repaired by any vendor other than Spectralink.

Spectralink Maintenance Descriptions

Spectralink's handsets come with an industry-leading 12-month warranty that covers the majority of "what-if" scenarios. Recognizing that our customers have unique business requirements, Spectralink also offers optional enhanced services offerings – SpectraCare and SpectraCare+ – that supplement existing warranties with the following:

	Standard Warranty	SpectraCare	SpectraCare+
TIER 1-2 SUPPORT	NO	YES	YES
SOFTWARE UPDATES	YES	YES	YES
TECHNICAL SUPPORT	NO	8 X 5	24 X 7
RMA ACCESS	ONLINE ONLY	ONLINE OR EMAIL	ONLINE OR EMAIL
RMA TURNAROUND	10 BUSINESS DAYS UPON RECEIPT	NEXT DAY UPON RECEIPT	ADVANCED REPLACEMENT
LIQUID DAMAGE COVERAGE	NO	YES	YES